



**ARMED FORCES COMMUNICATIONS AND ELECTRONICS ASSOCIATION**  
**Hampton Roads Chapter**  
**23<sup>rd</sup> Annual Golf Tournament – Thursday, September 6, 2012**

AFCEA is a world-wide association of business men and women working together with members of the Armed Forces to visualize the future technological needs of the next-generation warfighter, to respond to those needs through research and development, and to encourage college-bound young men and women to pursue studies in Math, Science, Engineering, and Information Technology. ENCOURAGEMENT is in the form of SCHOLARSHIPS for deserving students.

All AFCEA chapters provide support to AFCEA International Headquarters to award scholarships at the national/international levels, and each chapter also awards LOCAL SCHOLARSHIPS, Science Teacher Tools Awards (STTAs), JROTC leadership awards, provides judges and awards at local science fairs, and recognizes teachers instrumental in preparing today's young students for careers in Science, Technology, Engineering, and Math fields.

To this end the **Hampton Roads Chapter** of AFCEA holds Annual Golf Classics to support our Educational Foundation Fund, and we added approximately \$35,000 to our Educational Foundation Fund with the proceeds from our 22nd Annual Golf Classic in 2011. Our 23rd Annual Tournament will be held on **Thursday, September 6, 2012** at Bide-A-Wee Golf Course, and we expect 200+ golfers to participate – we will have **shotgun** starts at **8:00 a.m. and 1:00 p.m.** (Rain date is October 4, 2012.) To ensure GENUINE SUCCESS we need ADDITIONAL SUPPORT from sponsors like you.

Support may be in the form of **Tier, Team, Hole, Achievement Prizes** or **Flight Prizes** sponsorship; one may also consider **Silent Auction** and **Door Prizes**.

A final form of sponsorship consists of contributing “**Goodie-Bag**” items to be distributed to all our golfers. It’s our way of saying “**Thank You**” to the golfers for their participation and it recognizes sponsors for their support. Goodie-Bag items may be promotional, or “**Logo**,” items that range from golf tees w/divot tool or ball marker, to golf towels, to golf balls, to logo hats, etc., or any useful item that advertises a company’s name. Donations are **Tax Deductible** (see the enclosed Tax Deductible Donation Receipt).

We would appreciate your participation as a **Tier, Team, Hole, Achievement, Flight, Silent Auction, Door Prize**, or **Goodie-bag Sponsor** very much. Because AFCEA is a non-profit organization your GENEROSITY translates directly into SCHOLARSHIP SUPPORT for deserving young men and women and STTAs for teachers in the Hampton Roads community. AFCEA scholarships help ensure the future scientific and engineering excellence of the United States. We hope you will find some way to invest in that future.

**Tier, Hole, Achievement, Flight, Silent Auction, Door Prize**, and **Goodie Bag Sponsors** receive **Special Recognition** in our tournament promotional literature.

Thank you in advance for your participation on behalf of future recipients of AFCEA scholarships. We have enclosed a postage-paid envelope for your convenience.

Dave Johnson, (757) 426-8482, Tournament Chairman  
Palmer Sims, (757) 641-4701, Co-Chairman  
Hampton Roads Chapter of AFCEA, [golf@afceahamptonroads.org](mailto:golf@afceahamptonroads.org)



**Hampton Roads Chapter 23<sup>rd</sup> Annual Golf Classic**  
**Thursday, September 6, 2012**  
**SPONSOR DONATION SCHEDULE**



<b>TIER SPONSORS</b>	Platinum	\$2,000*	Includes Eight Green Fees
	Silver	\$1,000*	Includes Four Green Fees
	Bronze	\$ 750*	Includes Two Green Fees

*All Tier Sponsors have corporate banners displayed at the awards lunch and dinner and are listed in our tournament brochure.* **\*Tier Sponsor PLUS: Add \$200.00 for each Hole Sign purchased in conjunction with a Tier Sponsorship.**

<b>AWARDS DINNER SPONSOR</b>	\$2,500	Includes Four Green Fees and Table-top Signage
<b>LUNCH SPONSOR</b>	\$1,500	Includes Four Green Fees and Table-top Signage
<b>REFRESHMENTS SPONSOR</b>	\$1,500	Includes Four Green Fees and Refreshment Cart Signage
<b>TEAM SPONSOR</b>	\$ 100 per golfer \$ 75 per golfer \$ 55 per golfer	Four Golfers per Team Active Duty Officers/Gov't Employees Active Duty Enlisted
<b>HOLE SPONSOR</b>	\$ 250	Sign On Tee Box
<b>ELITE HOLE SPONSOR</b>	\$ 400	Sign on Tee Box plus Two Green Fees
<b>ACHIEVEMENT SPONSOR</b>		
Hole-In-One Sponsor	\$ 250 (each)	Sign on Tee Box
Closest To Pin (four)	\$ 250 (each)	Sign on Tee Box
Longest Drive (two)	\$ 250 (each)	Sign on Tee Box

**FLIGHT SPONSOR** \* Indicates approximate value of prize for each golfer in a flight.

First Flight - 1 <sup>st</sup> Place (4) \$100*	Second Flight - 1 <sup>st</sup> Place (4) \$75*	Third Flight - 1 <sup>st</sup> Place (4) \$50*
2 <sup>nd</sup> Place (4) \$ 75*	2 <sup>nd</sup> Place (4) \$50*	2 <sup>nd</sup> Place (4) \$25*
3 <sup>rd</sup> Place (4) \$ 50*	3 <sup>rd</sup> Place (4) \$25*	3 <sup>rd</sup> Place (4) \$10*

**TICKETS FOR DOOR PRIZES AND 50-50 RAFFLES will be on sale at tournament registration desk.**  
**Early Birdie BONUS: 50 Tickets for \$20.00 if purchased in advance by check or online.**  
 (If purchased at the registration desk one receives only 40 tickets for \$20.00.)

**SILENT AUCTION and DOOR PRIZES** – Items of value that can be awarded to individual golfers.

**Examples of Flight, Silent Auction, and Door Prizes:** One-week Stays in Time Shares, Golf Clubs, Golf Jackets, Golf Shirts, Dozens of Golf Balls, Gift Certificates, Day Spa Gift Certificates, Rounds of Golf, Restaurant Gift Certificates, etc.

**GOODIE BAGS** – Golf Towels, Logo Golf Balls, Golf Tees, Divot Repair Tools, Golf Caps, etc.

*(Please provide electronic logo, preferably in original high-resolution art format or WMF if possible)*

**DONATIONS ARE TAX DEDUCTIBLE**  
 (See enclosed Tax Deductible Donation Receipt)



**Hampton Roads Chapter  
23rd Annual Golf Classic  
Thursday, September 6, 2012  
Tax Deductible Donation Receipt**



Thank you for your interest in our Educational Foundation Fund and the 23rd Annual Golf Classic. Donations are essential for the continued success of the chapter's Educational Foundation. Your generosity translates directly into financial support for deserving young men and women in the Hampton Roads area and ultimately strengthens the engineering and scientific future of the United States. Donations are Tax Deductible, and are described in the enclosed Sponsor Donation Schedule on page 2.

Go to [www.afceahamptonroads.org](http://www.afceahamptonroads.org) to make payments by credit card. On home page go to "Events;" click on "Golf Tournament;" go to right column and click on "Pay by Credit Card." All contributions made by credit card go to a qualified not-for-profit 501(c)(3) organization, but are processed through an intermediary 501(c)(6) organization.

**PLEASE SUBMIT SPONSOR CHECKS NOT LATER THAN August 17, 2011**

**Contact Us At: [golf@afceahamptonroads.org](mailto:golf@afceahamptonroads.org)**

**Make checks payable to: AFCEA Educational Foundation**

**Mail checks to Dave Johnson, 2848 Einstein Dr., Virginia Beach, VA 23456-8156**

**Mail donated items to: Nancy Rantanen, ATTN: AFCEA Golf Tournament  
860 LeCove Drive, Virginia Beach, VA 23464**

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(Please Print or Type)

**Item(s) Donated:** \_\_\_\_\_

\_\_\_\_\_

**Value:** \_\_\_\_\_

**Sponsor's Name:** \_\_\_\_\_

**Business Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

The AFCEA Hampton Roads Chapter acknowledges receipt of the above listed items from

\_\_\_\_\_ with an estimated value of \$\_\_\_\_\_ to be used during the AFCEA Hampton Roads Chapter 23rd Annual Golf Classic on Thursday, September 6, 2012, at Bide-A-Wee Golf Course in Portsmouth, Virginia. Contributions are TAX DEDUCTIBLE to the extent provided by law. Tax ID: 54-1784770.

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Hampton Roads Chapter of AFCEA Representative