



AFCEA LUNCHEON

The AFCEA Hampton Roads Chapter Luncheon will be held in conjunction with AFCEA Joint Warfighting Conference 2009 at the Virginia Beach Pavilion Convention Center on Tuesday, 12 May from 1200 - 1330.

KEYNOTE SPEAKER

GEN Martin E. Dempsey, USA

Commanding General

**U.S. Army Training and Doctrine
Command**

UPCOMING EVENT

Joint Warfighting Conference 2009

Building a Balanced Joint Force:

"How Best to Meet Demands of the Future Security Environment"

May 12 – 14, 2009
Virginia Beach Convention Center
Virginia Beach, VA

Free Registration: www.jointwarfighting.org

Co-sponsored by:

AFCEA International and the U.S. Naval Institute, in coordination with the U.S. Joint Forces Command and with the support of the NDIA Greater Hampton Roads Chapter and the AFCEA Hampton Roads and Tidewater Chapters.

Featuring:

- Department of the Navy CIO IM and IT
- Third Annual Navy Blue Coast Small Business Conference
- Military Officers Association of America (MOAA) Spouse Symposium



What's in it for the Small Business?

Did you know that AFCEA supports the Small Business in just as many, if not more, opportunities than the Large Business? The assistance and endeavors put forth are only going to get better for our Small Business members. Please read on, and then give consideration to joining AFCEA with a Small Business Membership.

AFCEA Wide Goal for 2009

Develop the value proposition for our growing population of small business members. Develop and initiate new programs to support small business and their relationship with large business and government.

AFCEA Strategic Plan

Goal: Strengthen community among government, industry and academia.

Objective: Engage industry (large and small companies) in a way that allows them to maximize the value of the services they receive from AFCEA.



Action: Encourage partnerships and joint ventures among corporate members when appropriate, e.g., large and small businesses.

Small Business Committee Proposed Priority Actions:

1. Offer inclusive Small Business (SB) Content at every major AFCEA event. Target integrated SB tracks/components in main program where possible.
2. Promote AFCEA SB Program at Federal Government and other outside conferences/events (e.g. Exhibits/sponsorships).
3. Seek input on valued benefits from SB member companies. Develop a handout (tri-fold) that can be used to summarize/articulate the benefits of membership for SB ("Why AFCEA is Good for Your Business")
4. Educational Offerings: CMMI/TSP Certification facilitated by AFCEA; SB content courses through AFCEA PDC.
5. Develop affordable SB sponsorship level for all AFCEA Events; Set-aside spotlight opportunities for SB (e.g. lanyards, coffee breaks);
6. Enhance opportunities & promote 'Partnership Networking' at events; Host partnership counseling (one on ones) for member companies only.
7. Leverage Member Companies to write SIGNAL content/news articles. Monthly SB spotlight featuring a few SB member companies focused on that month's theme (e.g. Information Assurance, Cyber, etc.)
8. AFCEA SB participation across all facets of the Association (e.g. represented on all committees, SBC partner w/ other committees on programming, AFCEA Leadership Forum students/speakers)

UPCOMING SPEAKERS

- June - RADM (Select) Peg Kline, NNWC N3 - *Confirmed*
- July - Ms. Peggy Harrell, USFF N8B - *Invited*
- August - Mr. Scott Dilisio, SUBFOR ED - *Invited*
- September - VADM Robert J. Papp, USCG – Atlantic Area Commander - *Invited*



Mr. Terry Halvorsen, Deputy Commander at Naval Network Warfare Command, spoke about the Navy's cyber environment to the Hampton Road chapter in April.

YOUR participation is requested:

- Volunteer today! Please see one of the officers after any of the luncheons or contact Glenda Bluhm, President (president@hamptonroads.org) or Teresa Duvall, Vice President (vicepresident@hamptonroads.org). You make the difference in our chapter!
- * Membership Committee
 - * Military Young AFCEAN
 - * Deputy Secretary for AFCEA
 - * Deputy for Newsletter
 - * Scholarship Committee Assistant
 - * Deputy, Publicity Committee



Publicity Committee needs a deputy. This is a part-time job with no benefits and no pay, but otherwise a great job!! Seriously, a deputy for the Publicity Committee is really an important and worthwhile job in the AFCEA Hampton Roads chapter. No prior experience is needed – anyone with a digital camera and some patience can pull it off like an expert. If you volunteer for this job, all you have to do is take pictures at a few of the monthly AFCEA Hampton Roads chapter meetings, take notes on the speakers remarks and get the names of the people in the pictures. If you are interested, call Whit Ludington, Publicity Committee Chairman, at 410-599-5514.



AFCEA HR Chapter s Education/Scholarship Fund.

The Chapter’s Education and Scholarship Program is 501(c) tax-exempt organization funded by the proceeds of the Annual Golf Tournament, a portion of the Chapter’s share of profits from the annual Joint Warfighting Symposium, and the 50/50 raffles at monthly Chapter luncheons. Current priorities for the Scholarship/Education Committee are soliciting support for the 2009 Tidewater Science Fair and advertising the availability of the Chapter’s Scholarships to eligible students.

AFCEA Education Foundation National High School Science Fair.

Each year, student who was awarded the Chapter’s 1st Prize in the Senior Division of the Tidewater Science Fair is nominated as the Hampton Roads Chapter’s entry in the

AFCEA International Education Foundation’s National High School Science Fair. The NHSSF judges make their selection on the basis of a nomination package that includes both the student’s research paper and a video interview of the student explaining his project to a chapter “nominator.” We thank Chapter Member Ben Loyola, CEO of Loyola Enterprises for volunteering again this year to serve as “Nominator” and making his company’s video production facilities and videographers available prepare a truly professional nomination package for the Chapter’s entry to the NHSSF.

2009 AFCEA HR Chapter Scholarship Selection Board:

In 2009, the Chapter will award eight \$2,500 scholarships to undergraduates at 4-year colleges/universities enrolled in courses leading to a Bachelors degree in a STEM (Science, Technology, Engineering, Math) discipline that supports AFCEA’s focus on technology.

This year’s scholarship applications were due with postmarks on or before 30 April and we expect that last minute applications will continue to arrive in the mail throughout the next week.

We invite all active chapter members to participate in the review of applications and selection of this year’s scholarship winners. The Scholarship Selection Committee will meet on at 1:00 PM, Saturday, May 9, 2009. For directions to the meeting place, contact the Scholarship Committee Chairman, John Oakes, by telephone at 757-748-8560 or by e-mail addressed to john.oakes@1970.usna.com

Scholarship Program Success Story

Since 2003, the Chapter’s Scholarship program has guaranteed scholarship renewal for four years of undergraduate study to students who maintain a minimum GPA of 3.3 with no grade below B in math, science or engineering courses. Only four students have met this



standard to qualify for \$10,000 in scholarship awards from the Chapter.

Last month, the Chapter received the following message from one of those students.

I'm not sure if you remember Nicholas Lowell (that's me) but I wanted to thank you and AFCEA for the tremendous financial help you provided all four years (2003-2007) at Lipscomb University while I worked toward my B.S. in Computer Engineering. After Lipscomb, I went to Vanderbilt University to acquire my M.S. in Electrical Engineering (graduating in just a few days), having received a full scholarship and Graduate Research Assistantship. Furthermore, starting June 1, I will be a development engineer for Lexmark in Lexington, KY.

I've been able to accomplish this and not be horrifically in debt partly due to AFCEA's generosity.



AFCEAN OF THE MONTH AWARD

(1) MILITARY

(1) CIVILIAN/INDUSTRY

Nominate a Military and/or a Civilian/Industry professional who exemplifies leadership and expertise in their careers that furthers our AFCEA goals in the Hampton Roads area and beyond. The nominated individual should have a background in one of the C4I areas to include: command and control, communications and networks, programming, knowledge management, imagery, electronics, intelligence, surveillance, reconnaissance and air traffic

control systems. Email nominations or any questions to kleenf@vab.alliedtech.com or awards@afceahamptonroads.org.

IP OF THE MONTH:

We have a great opportunity to acknowledge the great work of our fellow officers, enlisted and civilians, through IP of the month awards. There is nothing easier than taking 15 minutes, yes, that is about all the time it takes, to nominate one of your great team members as IP of the month. Just a quick write-up (one or two paragraphs) on their accomplishments for the month and they get a framed certificate and free lunch. What a great way to say thank you to our military/civilian Information Professionals (all inclusive technical ranks and officers).

Send all nominations to: Awards@afceahamptonroads.org by the last week of the month, to be acknowledged the following month.

Civilian IP of the Month



Mr. Frank Kleen (l), Hampton Roads Chapter Awards Chairman, presents to Mr. Rich Billings the Hampton Roads Civilian IP of the Month award for April. Mr. Billings is assigned as a Fleet Systems Engineer for the USS HARRY S TRUMAN. The citation for his award was impressive and concluded by saying, "Rich Billings is



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a mainstay in this business and deserving of recognition as an outstanding information technology civilian."

Science Teacher (STEM) Scholarship Available from AFCEA

The AFCEA Educational Foundation established the MG Eugene C. Renzi Memorial/ ManTech International Corporation Scholarship for Mathematics and Science Teachers in 2008.

One Scholarship of \$2,500 will be awarded annually to students pursuing an undergraduate education degree for the purpose of teaching science, mathematics or information technology (STEM subjects) at a U.S. middle or secondary school. Applications are due June 1, 2009.

Go to the AFCEA International web site at <http://www.afcea.org/education/scholarships/undergraduate/TeachersScholarship.asp> for additional information or to apply.

Awards Committee Deputy Needed

The deputy position for the awards committee is vacant. Anyone interested in serving in this position should contact the Awards Committee Chairman, Frank Kleen (awards@afceahamptonroads.org) or any member of the board.

CALLING ALL ACTIVE DUTY MILITARY:

Start 2009 by expanding your knowledge and social interactions. Best way to do that is by taking a mere 90 minutes just once a month and attending AFCEA luncheons. Not only is this a great way to interact with local IT businesses and fellow IT professionals, it is a way to stay connected with higher headquarter policy makers, Flag, General officer and SES thoughts and how their actions could impact you. Take the time to expand your IT field of vision.

NEED MILITARY AFFAIRS ASSISTANCE and Young AFCEAN:



20th ANNIVERSARY GOLF CLASSIC

THURSDAY, SEPTEMBER 10, 2009

Only 4 months until the tournament!!!

The success of this year's golf tournament requires more than golfers – we need support for member industries and individuals in the form of **tier, hole, door prize, goodie bag** and **silent auction** sponsorship.

Try to beg, borrow, or otherwise get a commitment from each of your industry leaders (if they are not already committed) to sponsor this 20th Annual Golf Tournament at one of the tier levels. These are Platinum (\$2K), Gold (\$1.5), Silver (\$1K), or Bronze (\$.750K). With each of these tiers comes complimentary golfer registration, i.e., 8 free golfers for Platinum, 6 free golfers for Gold, etc.

Canvass your friends, business and social contacts, restaurants, etc., to solicit/collect door prizes. We realize our proceeds primarily from Tier sponsorships, but the golfers come out to play in our tournament because traditionally we have great, premium door prizes. The types of door prizes we need include, but are not limited to: golf shirts, golf wind-shirts, golf wind-breakers; gift certificates for concerts, movies, dinners, week-end stays at hotels, rounds of golf, series of golf lessons, golf balls by the dozen, gift certificates that are not specifically golf-oriented but appealing to John Q public in general, e.g., to specialty stores like Taste Unlimited, etc. We also need goodie bag stuffers. These may be logo items such as golf tees, divot repair tools, ball markers, golf towels, coffee mugs, pens, tablets, munchies for golfers to eat during



play, caps, etc. **Send all these items to Nancy Rantanen: 860 LeCove Dr., Va Beach, VA 23464.**

Please canvass friends, business, and social contacts, etc., to **solicit donations** for our **Silent Auction**. This is a new addition to our tournament this year, so we'd like to have 10 - 20 auction items with **minimum value** of approximately \$300 - \$500 each. A Silent Auction of this scope is a no-brainer to increase our gross proceeds by at least \$5,000. Sample silent auction items include, but are not limited to:

- a. One-week stays at an Outerbanks (or elsewhere) homes that sleep 6 to 12 people.
- b. Works of art, e.g., paintings, sculpture, etc.
- c. New laptop or desktop computers.
- d. Kayaks.
- e. Chef-prepared meals in-home for six or more people.
- f. Dinners-for-eight in restaurants.
- g. Prepared bar-b-q'd pig for an in-home pig roast.
- h. Jewelry.
- i. Season tickets to Virginia Beach Musical Theater, Well's Theater, etc.
- j. Complete set(s) of golf clubs.
- k. High-end bicycle(s).
- l. Ocean/river cruises.
- m. Pleasure boat (s).
- n. Automobile leases
- o. Gift certificates to department-, hardware-, etc.-stores.
- p. Gift certificates for house power-washing.
- q. Gift certificates for interior or exterior home painting.
- r. Etc., etc., etc., i.e., use your imagination.

Contact Patti Hamilton at 757 558-2442 or hamiltonp@hamilton-csc.com when you have **silent auction items to donate** or to provide **other POCs for donating** items.

None of the above precludes individual chapter members from making personal cash donations to support our 20th Anniversary Golf Tournament. All donations are tax-free,

and we will provide a written receipt for your donations. We all need to help make this year's AFCEA 20th Annual Golf Tournament the best ever.

Feel free to contact the Golf Committee at Golf@AFCEAHamptonRoads.org additional information

Table Sponsorships!

Corporate Table sponsorships are available for the AFCEA Hampton Roads Chapter monthly luncheons! With each sponsorship it allows up to four military personnel the ability to attend AFCEA lunches at no charge. Want to be a part of this effort to support our local military personnel, and government civilian personnel to attend AFCEA lunches? Small businesses are encouraged to team together and participate!

Your logo is prominently displayed. For complete details contact: Tim Harschutz at tim.harschutz@unisys.com.

AFCEA Hampton Roads Chapter Membership News

Currently there are 470 members active in the chapter. Please inform your co-workers of the benefits and advantages of AFCEA membership. For more information regarding obtaining membership or questions in general, please do not hesitate to contact Mr. Alfred Broderick, AFCEA HR Chapter – Chair of Membership, at (757) 271-3570 or via email at members@afceahamptonroads.org.

Membership Corner News-Announcement(s)

Thank you all for maintaining your membership throughout the year and stay tuned for upcoming events at our monthly meetings. Don't hesitate to call or email for information, should you have any questions.

We look forward to seeing you at Joint Warfighting 2009 conference at the Virginia Beach Convention Center this



month. Please visit the AFCEA Hampton Roads kiosk during the convention to get the latest information and bring your friends along who are not currently members. Someone will be there to assist you as they sign up at the secure AFCEA computer workstations. Thanks for your assistance and cooperation as the chapter grows, we can provide enhanced benefits to our local members and community.

Please contact membership regarding small business sponsorship of corporate tables at the monthly luncheon meetings. We are gladly offering small business table sponsoring with logos on the tabletop at various levels, 1 corporate - 1 military, 2 corporate - 2 military, etc.

Look forward to hearing from AFCEA HR membership at your monthly luncheons for monthly AFCEA anniversary recognition for reaching the 5, 10, 15 years and so on regarding obtainment of AFCEA organization service levels. You will be contacted via email when you will be noticed in the next monthly luncheon. Please come out and be recognized by industry peers. Also, for expiring individual and corporate memberships, you will also receive an email to remind you to go online and renew your membership.

Advantages of AFCEA membership

- 28,000 individual members and 12,000 corporate associates from government, military and industry
- Over 1,000 Corporate Sponsors, representing leading producers, manufacturers and users of communications, electronics, intelligence and information systems
- Worldwide chapter network (over 130 chapters), providing local meetings for dialogue on common issues and problems through tours, exhibits, speakers, and technical seminars
- Technical books and monographs · Government-directed studies on leading-edge issues

- Comprehensive agenda of conferences and symposia for the discussion of policy issues
- Renowned expositions showcasing state-of-the-art communications, electronics and information systems technologies
- Technical panels, tutorials and seminars · Educational enrichment opportunities
- Career development courses
- Career planning services

New and Renewal Corporate members for March are as follows:

Company	New/Renew Date	Exp.	Status
Extreme Networks	Exp. (Renew)	3/31/2010	Small
fermion, LLC	Exp. (Renew)	3/31/2010	Consulting
MAX Id Corp	Exp. (Renew)	3/31/2010	Small
Valkyrie Enterprises, LLC	Exp. (Renew)	3/31/2010	Consulting

Expiring Corporate memberships are as follows:

Company	Expiration Date	Status
Allied Technology Group, Inc.	Exp. 4/30/2009	Medium
AltaTek	Exp. 4/30/2009	Consulting
CYRUS Acquisition Technologies, LLC	Exp. 4/30/2009	Consulting
General Dynamics	Exp. 4/30/2009	Sustainer
General Dynamics Information Technology (GDIT)	Exp. 4/30/2009	Large
Plexus Com/Group	Exp. 4/30/2009	Small



Sun Microsystems Federal, Inc.	Exp. 4/30/2009	Medium
TKC Technology Solutions, LLC	Exp. 4/30/2009	Medium
AUSGAR Technologies, Inc.	Exp. 5/31/2009	Small
BBG, Inc.	Exp. 5/31/2009	Consulting
Computer Sciences Corporation	Exp. 5/31/2009	Sustainer
Engineering Services Network, Inc.	Exp. 5/31/2009	Medium

Please notify your primary POC if your firm is listed above to remind them of the expiring corporate membership, which may affect your individual membership to AFCEA HR Chapter.

New members for April are as follows:

Name	Company	Join Date
LTC Scott Biscotti	USA (Ret.)	4/1/09
Andrew Carnell	ICF International	4/21/09
Pamela Ciula	BBG, Inc.	4/14/09
Nathan Darnell	NETWARCOM	4/14/09
Richard Fleming	Blue Pointe Communication	4/22/09
PO2 Juan Rivera	USN	4/9/09
David Rolston	SAIC	4/21/09
Tamara Sharp	Business Transformation Agency	4/22/09
Jim Stonecipher	Allied Technology Group, Inc.	4/8/09

If you see or happen to come across any of these new members, please welcome them to the chapter and invite them out to our monthly meetings.

There were no transfers TO the Hampton Roads chapter for the month of March.

Below is a list of transfers FROM the Hampton Roads chapter for the month of March.

Name	Company	To Chapter	Transfer Date
Russell E. Meyers	USN	Coastal North Carolina Chapter	3/10/09
Rea W. Spruill	PMAT LLC	San Diego Chapter	3/5/09

For those members whose memberships for expiring this upcoming month, please renew your membership online or via mail. A reminder and notification of your expiring membership will be sent to your email of record. If you are a corporate member associate, please remind your corporate representative to renew the corporate membership and so your membership will also be renewed.

For more information regarding obtaining membership or questions in general, please do not hesitate to contact Mr. Alfred Broderick, AFCEA HR Chapter – Chair of Membership, at (757) 271-3570 or via email at members@afceahamptonroads.org.

Invite your colleagues to the AFCEA meeting. Our meetings are not members' only events. When you receive this newsletter, please give it wide dissemination in your organization. The purpose of AFCEA is to provide a venue where industry and government can meet in an ethical forum to discuss topics of mutual interest. To keep the Chapter healthy, we need to get the word out to people in local military, government and industry organizations.

Any questions or input for this publication should be sent to Kathy O'Neill EMAIL: koneill@stginc.com