



AFCEA

HAMPTON ROADS CHAPTER

August 2009

www.afceahamptonroads.org

AFCEA LUNCHEON

FEATURED SPEAKER:



Dana Dickens

President, Hampton Roads Partnership

Bio: Page 6

AFCEA

LUNCHEON ANNOUNCEMENT

Date: August 11, 2009

Meeting Time: 11:30 a.m.

Location:
Holiday Inn Executive Center
5655 Greenwich Road
Virginia Beach, VA
(just off I264/I64 Newtown Exit)

Cost:
Members/Non-Members: \$25.00: Uniform: \$22.00

Reservations:
Call: Tim Harschutz at 757.897.6362
Email tim.harschutz@unisys.com
NLT noon August 7, 2009

NEW FEATURE:

You can now register and pay online!! Go to:

<http://www.afceahamptonroads.org/>

Please sign up early. If you sign up to come to the luncheon but later find you can't attend, call to let us know. Otherwise, we will expect you to pay for your meal. Military members that sign up and arrive early may be eligible for a sponsored table 'free' lunch. The sponsored table program is geared to support and show appreciation to our active duty military members.



UPCOMING ELECTIONS

In order to make it possible for Chapter members who cannot be present at the August 11th meeting to vote we have, with the help of AFCEA International, been able to implement on-line voting for Chapter Officers and to approve necessary updates to our Chapter Bylaws. All registered members of the Hampton Roads Chapter received an e-mail on Wednesday July 29th which provided them with a link to AFCEA International's on line voting site. On-line voting will remain open until midnight August 10th and votes recorded on-line will be combined with the votes of registered Chapter members attending the August 11th meeting who have not already voted on-line. Results of the election will be announced at the regular chapter meeting on August 11th after the votes recorded at the meeting are tallied. If you are a chapter member and believe you did not receive the e-mail announcement and wish to vote on-line please contact Mary Yager at Mary.Yager@gdit.com or Mark Sinclair at Mark.Sinclair@gdit.com.

The new Board of Directors will be sworn in by Steve Kelley, the Regional Vice President, at the September meeting on Tuesday September 8th.

UPCOMING SPEAKERS

September - RDML David A. Dunaway, USN - *Invited*
October - Ms. Peggy Harrell, USFF N8B - *Invited*
November - Mr. Jeff Seaton, NASA Deputy CIO - *Invited*



What's in it for the Small Business?

Did you know that AFCEA supports the Small Business in just as many, if not more, opportunities than the Large Business? The assistance and endeavors put forth are only going to get better for our Small Business members. Please read on, and then give consideration to joining AFCEA with a Small Business Membership.

This month it's all about networking. In the fore front is available the AFCEA *SIGNAL* Source Book.

The AFCEA *SIGNAL* Source Book is a comprehensive listing of the leading information technology organizations worldwide. Each of the Source Book listings provides information that includes the organization's business focus, products and clients--all in a searchable format.

Most listings also include corporate web and email addresses, complete mailing and calling information and the names and titles of top officials within each organization. In addition, photographs of corporate officials and logos are included for all sustaining members of AFCEA.

The information in this directory was submitted directly from the companies listed and appears as published in the AFCEA Source Book.



To gain access to this valuable document, just visit:
<http://www.afcea.org/sourcebook/>

Are you on Facebook? AFCEA members who join the AFCEA Facebook group will be able to network nationally and internationally with people who share their interest in command, control, communications, computers, intelligence, surveillance and reconnaissance technology. The platform is highly customizable as well, with applications that allow participants to post multimedia, share photos, create event invitations and discuss news and current events.

In addition, *SIGNAL* Magazine has a Facebook page, which provides updates when new issues and important blog posts on *SIGNAL Scape* cross the wires.

Start chatting it up with your colleagues at:
<http://www.facebook.com/group.php?gid=5319054115>

By the way, if you're still looking for the Navy Blue Coast 2009 Conference Presentations, because you need that reference material for the Joint Venture, Teaming Agreement, or the DOD Mentor Protégé Program, hit this link:

<http://www.afcea.org/smallbusiness/files/Presentations/NavyBlueCoastConferenceMay2009/>

Table Sponsorships!

Corporate Table sponsorships are available for the AFCEA Hampton Roads Chapter monthly luncheons! With each sponsorship it allows up to four military personnel the ability to attend AFCEA lunches at no charge. Want to be a part of this effort to support our local military personnel, and government civilian personnel to

attend AFCEA lunches? Small businesses are encouraged to team together and participate!

Your logo is prominently displayed. For complete details contact: Tim Harschutz at tim.harschutz@unisys.com.



AFCEA HR Chapters Education/Scholarship Fund.

The Chapter's Education and Scholarship Program is a 501(c) tax-exempt organization funded by the proceeds of the Annual Golf Tournament, a portion of the Chapter's share of profits from the annual Joint Warfighting Symposium, and the 50/50 raffles at monthly Chapter luncheons. The focus of Education and Scholarship Fund activities is to encourage education in STEM (Science, Technology, Engineering, and Math) disciplines that prepare students for careers in fields that support AFCEA's focus on military communications, electronics, Information Technology, and intelligence system.

The Education and Scholarship Fund supports three programs:

Undergraduate STEM Scholarships

Scholarships in the amount of \$2,500 are awarded to students attending four-year colleges or universities to



pursue a course of studies that leads within 4 years to a Bachelor's degree is a STEM discipline. Scholarships are renewable to students who maintain a cumulative grade point average of 3.3 or better with no grades below B in any STEM courses.

Science Teaching Tools Awards (STTA) for STEM Teachers

The Chapter awards grants of up to \$1000 to local middle school and high school teachers for the purchase of consumables, durable equipment, and curricular materials that will be used to enhance the learning environment in their STEM classrooms. Applications for 2009 Science Teaching Tools Awards will be due in September with grants presented to teachers at the October Chapter luncheon. The \$7,000 budget for the 2009 STTA consists of \$6000 from the Chapter's Education Fund supplemented by a \$1,000 grant from the AFCEA International Education Fund.

Tidewater Science Fair

The Chapter contributes \$1000 each year to the Tidewater Science Congress to help defray the expenses of organizing and staging the Tidewater Regional Science Fair and an additional \$900 distributed as prize money to students selected by a panel of Chapter members.

Each year, the student selected as the Chapter's 1st Prize winner in the Tidewater Science Fair is nominated to as the Chapter's entry in the AFCEA International National High School Science Fair.



AFCEAN OF THE MONTH AWARD

- (1) MILITARY
- (1) CIVILIAN/INDUSTRY

Nominate a Military and/or a Civilian/Industry professional who exemplifies leadership and expertise in their careers that furthers our AFCEA goals in the Hampton Roads area and beyond. The nominated individual should have a background in one of the C4I areas to include: command and control, communications and networks, programming, knowledge management, imagery, electronics, intelligence, surveillance, reconnaissance and air traffic control systems. Email nominations or any questions to kleenf@vab.alliedtech.com or awards@afceahamptonroads.org.

IP OF THE MONTH:

We have a great opportunity to acknowledge the great work of our fellow officers, enlisted and civilians, through IP of the month awards. There is nothing easier than taking 15 minutes, yes, that is about all the time it takes, to nominate one of your great team members as IP of the month. Just a quick write-up (one or two paragraphs) on their accomplishments for the month and they get a framed certificate and free lunch. What a great way to say thank you to our military/civilian Information Professionals (all inclusive technical ranks and officers).



Send all nominations to: Awards@afceahamptonroads.org by the last week of the month, to be acknowledged the following month.

CALLING ALL ACTIVE DUTY MILITARY:

In 2009 expand your knowledge and social interactions. Best way to do that is by taking a mere 90 minutes just once a month and attending AFCEA luncheons. Not only is this a great way to interact with local IT businesses and fellow IT professionals, it is a way to stay connected with higher headquarter policy makers, Flag, General officer and SES thoughts and how their actions could impact you. Take the time to expand your IT field of vision.



20th ANNIVERSARY GOLF CLASSIC

THURSDAY, SEPTEMBER 10, 2009

Only 1 month until the tournament!!!

Try to beg, borrow, or otherwise get a commitment from each of your industry leaders (if they are not already committed) to sponsor this 20th Annual Golf Tournament

at one of the tier levels. These are Platinum (\$2K), Gold (\$1.5), Silver (\$1K), or Bronze (\$.750K). With each of these tiers comes complimentary golfer registration, i.e., 8 free golfers for Platinum, 6 free golfers for Gold, etc. Canvass your friends, business and social contacts, restaurants, etc., to solicit/collect door prizes. Payment for sponsorships may be made by check or credit card. Credit card payment procedures are at our AFCEA Hampton Roads website. We realize our proceeds primarily from Tier sponsorships, but the golfers come out to play in our tournament because traditionally we have great, premium door prizes. The types of door prizes we need include, but are not limited to: golf shirts, golf wind-shirts, golf wind-breakers; gift certificates for concerts, movies, dinners, week-end stays at hotels, rounds of golf, series of golf lessons, golf balls by the dozen, gift certificates that are not specifically golf-oriented but appealing to John Q public in general, e.g., to specialty stores like Taste Unlimited, etc. We also need goodie bag stuffers. These may be logo items such as golf tees, divot repair tools, ball markers, golf towels, coffee mugs, pens, tablets, munchies for golfers to eat during play, caps, etc. **Send all these items to Nancy Rantanen: 860 LeCove Dr., Va Beach, VA 23464.**

Please canvass friends, business, and social contacts, etc., to solicit donations for our Silent auction. This is a new addition to our tournament this year, so we'd like to have 10 -20 auction items with minimum value of approximately \$300 - \$500 each. A Silent Auction of this scope is a no-brainer to increase our gross proceeds by at least \$5,000. Sample silent auction items include, but are not limited to:

- a. One-week stays at an Outerbanks (or elsewhere) homes that sleep 6 to 12 people.
- b. Works of art, e.g., paintings, sculpture, etc.
- c. New laptop or desktop computers.



- d. Kayaks.
- e. Chef-prepared meals in-home for six or more people.
- f. Dinners-for-eight in restaurants.
- g. Prepared bar-b-q'd pig for an in-home pig roast.
- h. Jewelry.
- l. Season tickets to Virginia Beach Musical Theater, Well's Theater, etc.
- j. Complete set(s) of golf clubs.
- k. High-end bicycle(s).
- l. Ocean/river cruises.
- m. Pleasure boat (s).
- n. Automobile leases
- o. Gift certificates to department-, hardware-, etc-. stores.
- p. Gift certificates for house power-washing.
- q. Gift certificates for interior or exterior home painting.
- r. Etc., etc., etc., i.e., use your imagination.

Contact **Patti Hamilton** at **757 558-2442** or hamiltonp@hamilton-csc.com when you have silent auction items to donate or to provide other POCs for donating items.

Contact **Shari Manning** at **757 288-3232** or SLManning@AVAYA.com to volunteer to help the day of the tournament. We need people to help distribute goodie bags and bottled water early in the day, people to register players commencing at 6:30 a.m. and again at 11:30 a.m., people to act as spotters for the motorcycle hole-in-one contest, etc.

None of the above precludes individual chapter members from making personal cash donations to support our 20th Anniversary Golf Tournament. All donations are tax-free, and we will provide a written receipt for your donations. We all need to help make this year's AFCEA 20th Annual Golf Tournament the best ever.

Feel free to contact the Golf Committee at: Golf@AFCEAHamptonRoads.org for additional information.

BIO –

E. Dana Dickens, III was appointed President and CEO of the Hampton Roads Partnership on January 7, 2005. Dana is responsible for implementing the policies of the Partnership's Board of Directors and the general management of the Corporation.

Dana has a distinguished background in public service in Hampton Roads having served as Vice Chairman on the Suffolk Planning Commission, and Chair of the Subcommittee on Ordinances. Later he successfully ran for City Council and became the first ever "rookie" Councilman elected Mayor. He served two terms as Mayor of the City of Suffolk.

AFCEA Hampton Roads Chapter Membership News

Currently there are 493 members active in the chapter. Please inform your co-workers of the benefits and advantages of AFCEA membership. For more information regarding obtaining membership or questions in general, please do not hesitate to contact Mr. Alfred Broderick, AFCEA HR Chapter – Chair of Membership, at (757) 271-3570 or via email at members@afceahamptonroads.org.

Membership Corner News-Announcement(s)

Thank you all for maintaining your membership throughout the year and stay tuned for upcoming events at our



monthly meetings. Don't hesitate to call or email for information, should you have any questions.

Please visit our website for upcoming membership recruitment information. Thanks for your assistance and cooperation as the chapter grows, we can provide enhanced benefits to our local members and community.

Please contact membership regarding small business sponsorship of corporate tables at the monthly luncheon meetings. We are gladly offering small business table sponsoring with logos on the tabletop at various levels, 1 corporate - 1 military, 2 corporate - 2 military, etc.

Look forward to hearing from AFCEA HR membership at your monthly luncheons for monthly AFCEA anniversary recognition for reaching the 5, 10, 15 years and so on regarding obtainment of AFCEA organization service levels. You will be contacted via email when you will be noticed in the next monthly luncheon. Please come out and be recognized by industry peers. Also, for expiring individual and corporate memberships, you will also receive an email to remind you to go online and renew your membership.

Advantages of AFCEA membership

- 28,000 individual members and 12,000 corporate associates from government, military and industry
- Over 1,000 Corporate Sponsors, representing leading producers, manufacturers and users of communications, electronics, intelligence and information systems
- Worldwide chapter network (over 130 chapters), providing local meetings for dialogue on common issues and problems through tours, exhibits, speakers, and technical seminars

- Technical books and monographs · Government-directed studies on leading-edge issues
- Comprehensive agenda of conferences and symposia for the discussion of policy issues
- Renowned expositions showcasing state-of-the-art communications, electronics and information systems technologies
- Technical panels, tutorials and seminars · Educational enrichment opportunities
- Career development courses
- Career planning services

New and Renewal Corporate members for June are as follows:

Company	New/Renew Date	Exp.	Status
Alutiq	Exp. (Renew)	6/30/2010	Small
GTSI Corp.	Exp. (Renew)	6/30/2010	Sustainer

Expiring Corporate memberships are as follows:

Company	Expiration Date	Status
Dataline, Inc.	Exp. 7/31/2009	Medium
Eagan McAllister Associates	Exp. 7/31/2009	Large
Fulcrum IT Services Co.	Exp. 7/31/2009	Medium
Harris Corporation	Exp. 7/31/2009	Sustainer
ICF International	Exp. 7/31/2009	Large



Seacoast Electric Company, Inc.	Exp. 7/31/2009	Small
ANSER	Exp. 8/31/2009	Medium
ARINC, Inc.	Exp. 8/31/2009	Sustainer
BAE Systems	Exp. 8/31/2009	Sustainer
Electronic Engineering Systems, Inc.	Exp. 8/31/2009	Consulting
Indus Technology, Inc.	Exp. 8/31/2009	Small

Please notify your primary POC if your firm is listed above to remind them of the expiring corporate membership, which may affect your individual membership to AFCEA HR Chapter.

New members for July are as follows:

Name	Company	Join Date
Mrs. Sarah J. Glatz	NETWARCOM	7/9/09
CDR Herbert H. Honaker	USN (Ret)	7/22/09
Mr. Nicolis Y.I. Millard	UNK	7/2/09
Mr. Gary M. Petitt	Avocent Corp.	7/13/09
Mr. Nicholas Petrillo	Data Management Services, Int'l	7/13/09
CAPT Matthew Ragan	USN	7/15/09
Mr. Robert T. Sharp	Eo Media Services, Inc.	7/2/09
Mr. Stuart Wahl	CIBER	7/21/09

If you see or happen to come across any of these new members, please welcome them to the chapter and invite them out to our monthly meetings.

For those members whose memberships for expiring this upcoming month, please renew your membership online or via mail. A reminder and notification of your expiring membership will be sent to your email of record. If you are a corporate member associate, please remind your corporate representative to renew the corporate membership and so your membership will also be renewed.

For more information regarding obtaining membership or questions in general, please do not hesitate to contact Mr. Alfred Broderick, AFCEA HR Chapter – Chair of Membership, at (757) 271-3570 or via email at members@afceahamptonroads.org.

Invite your colleagues to the AFCEA meeting. Our meetings are not members' only events. When you receive this newsletter, please give it wide dissemination in your organization. The purpose of AFCEA is to provide a venue where industry and government can meet in an ethical forum to discuss topics of mutual interest. To keep the Chapter healthy, we need to get the word out to people in local military, government and industry organizations.

Any questions or input for this publication should be sent to Kathy O'Neill EMAIL: koneill@stginc.com